

# EHR Implementation Capital Project Support

*Providing trusted talent to deliver quality outcomes and own the processes too.*

**Client**

Healthcare system in northern California

**Services**

Consulting

**Area of Expertise**

EHR Support

**Industry**

Healthcare

## Challenge

A prominent health system in northern California acquired another health system in 2015. Although they had implemented Epic in 2007, many of the original go-live team were no longer there. Thus, they needed full implementation support. This included strong program and project management, as well as credentialed Epic resources. Additionally, they were also building one of the most technologically advanced hospitals in the world—representing the largest capital project in their history. Given the scope of this project, their entire leadership team was strategizing how to support the \$2.5B facility—including facilities, biomedical engineering and infrastructure.

## Our Solution

Our team deployed 130+ consultants, spanning the past 4 years, to provide staff augmentation support for the acquired system's Epic implementation—ranging from senior level analysts to project/program managers, including PACS analysts to provide legacy support for Centricity. For the acquired health system, we placed 40+ consultants to support project and program management of their Epic rollout, Epic clinical and revenue cycle build and optimization, infrastructure deployment and instructional design and training. With the construction and build out, we also supported facilities planning and management, biomedical engineering and deployment.

### Client Senior Leader

"Pivot Point Consulting has proven that they're a partner who can truly scale with us as our business changes and grows ... In fact, one of their lead resources was so critical to our success that we couldn't have gone live without him."

The organization's

# #1

vendor after cutting  
down from 43 to 5  
vendors

Provided support  
to build out

# \$2.5B

Through specialty  
teams

**With You All The Way.** Get in touch today.

[Vaco.com](http://Vaco.com) | 615-324-8226