

Flexible, practical solutions with impact.

We understand safety net organizations and deliver flexible, practical IT services and solutions.

Financial viability in healthcare is challenging, particularly for safety net providers. Managing costs requires efficient operations and maximum value from your EHR and other IT systems. Safety net providers need an IT planning, implementation and operations / support partner who understands their systems, environment and mission.

Pivot Point can help.

We bring a commitment to working with safety net organizations – from rural hospitals and critical access hospitals (CAHs) to federally qualified health centers (FQHCs) and public health agencies. We take pride in partnering with these vital providers to improve the health and well-being of vulnerable patients, populations and communities.

From building strategy to implementing it, we've got you covered.

EHR IMPLEMENTATION & OPTIMIZATION.

We provide a full range of deeply experienced EHR planning, implementation, optimization, project management and technical resources.

STRATEGY & PLANNING.

IT strategy should drive value and we can develop dynamic processes to help Safety Net providers deliver the best care.

MANAGED SERVICES.

Our Managed Services Center of Excellence in Madison, WI, has a dedicated team focused on driving value through cost-effective, superior EHR end user and patient portal support.

PATIENT EXPERIENCE.

Consumers are looking at care delivery differently and so should you. We improve your digital patient experience to better engage with them and create better relationships.

DATA ANALYTICS.

Focusing on the right data and reporting can drive clinical and business decisions making operations more efficient and cost effective.

GOVERNANCE.

As compliance requirements and regulations become more complex, we can help you navigate through them by developing a governance strategy.

IT OPERATIONS.

At the core, IT must operate efficiently. We evaluate and optimize IT infrastructure, plan and execute system and process standardization and help define IT staff / skill development road maps.

PRIVACY & SECURITY.

Data security is at the forefront of providers minds. We leverage technology to protect your data – for the patient, the business and IT.

TECHNOLOGY & INTEROPERABILITY.

We help you build strategies and solutions to build true connectivity between systems for actionable data, efficiencies and better care.

VALUE-BASED CARE.

Change can be difficult, but also creates opportunity. We help you adapt to data-driven, value-based care to foster quality of care and outcomes.

Why Pivot Point?

Pivot Point's team averages 25 years of healthcare IT experience.

We bring:

- ▶ Expertise in public health and safety net services
- ▶ Deep understanding of the financial and delivery challenges faced
- ▶ Knowledge of CMS, state regulatory and reporting requirements
- ▶ Vendor agnostic work with all EHR systems – Allscripts®, athenahealth®, Centricity™, Community Connect, CPSI®, Nextgen®, Epic®, eCW®, McKesson®, MEDITECH® & more
- ▶ Flexibility in our project structuring and pricing

Relationships. Reliability. Results.
Get in touch today.

pivotpointconsulting.com | 800-381-9681

