

# More Strategic Value, Less Hype

We architect and deliver strategic solutions.

Whether you need help with IT strategy and planning, leveraging partnerships for growth, or digital and workforce transformation, focusing on where you can actually realize the most value (instead of the next shiny object) is critical in the new health economy.

## Pivot Point can help.

We've worked for leading systems and vendors so we understand your challenges, appreciate that every company is different and know what it takes to get things done.

## From building strategy to implementing it, we've got you covered.

### DATA ANALYTICS.

More data isn't better if you don't know what you're measuring – or why. Focus on the right data for your business to drive insights and decisions that will impact your business.

### CYBERSECURITY.

Minimize cybersecurity disruptions and damage to your IT and business operations.

### GOVERNANCE.

Proper governance improves prioritization and decision making, but it's often overlooked. We help you build governance strategy and navigate compliance requirements as regulations become more complex.

### IT OPERATIONS.

IT needs to scale from "operate" to "innovate." There are a lot of organizations out there who aren't yet operating well – and we can help them too.

### MERGERS & ACQUISITIONS.

M&A often strains already overburdened resources. We help you manage integration to realize the intended benefits of new partnerships.

### PATIENT EXPERIENCE.

Consumers are looking at care delivery differently. Are you? We improve your digital patient experience to engage with them.

### REGULATORY COMPLIANCE.

Stay ahead of changing regulations and ensure your organization is meeting all requirements.

### STRATEGY & PLANNING.

We establish and execute on an IT strategy to drive clinical and business value.

## Why Pivot Point?

Pivot Point's Advisory Services team averages 25 years of healthcare IT experience. We also bring the breadth of Vaco's industry-agnostic expertise and perspective to drive growth, operations, projects and innovation.



**Relationships. Reliability. Results.**  
**Get in touch today.**

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