EHR Implementation

Helping $3B health system uncover greater return on EHR implementation.

Our Challenge

A 1,700 bed health system based in central Alabama with five acute care hospitals knew that having the right team matters when it comes to a successful implementation. After implementing inpatient clinical and financial systems in 2017, they needed a team of certified Epic professionals to move forward with their EpicCare Ambulatory EHR implementation.

Our Solution

To augment the health system's 25-person team and enable them to deliver value quickly, we assessed their resource needs and assembled a team of experienced EpicCare EHR experts – including:

- Ambulatory, Quality, Cadence / Prelude, Clarity, and PB analysts
- Corepoint HL7 engineers

The team not only understood the system and workflow, but also was a good fit for the organization's culture. Pivot Point Consulting's **Predictive Index** enables us to align our consultants with our clients' resourcing needs to ensure team success and achieve business objectives.

Our analysts hit the ground running to get the health system's ambulatory clinics live on Epic and supported 2 go-lives. Pivot Point Consulting continues to deliver value beyond implementation given the experience of our senior level Epic consultants and our knowledge of their business as a trusted partner.

Provided leverage
and reduced costs in working with vendors

Increased average
reimbursement per patient revenue

Improved use
of EHR data for decision making

2 GO-LIVES SUPPORTED

Relationships. Reliability. Results.
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