

# Find the right talent, right now.

We find qualified, certified, permanent and strategic resources to complement your team and grow your business.

When you need people, finding the right talent in a resume haystack can be daunting and pull you away from more strategic priorities.

## Pivot Point can help.

We make finding the right talent solutions for your business easy with our global network of pre-screened, certified consultants. We're precision skill-set hunters and seasoned culture-fit gurus so you can count on a short list of A-players so specific that the only problem you have is deciding which one's your favorite.

We invest in learning about your company, your needs and your culture. Our industry veterans know your business, are familiar with your local market and actually understand both the hard and soft skills for the position you need to fill.

## Experienced, trusted partners who deliver results.

#### **ALL-STAR TALENT.**

Pivot Point Consulting is ranked 2020 #1 Best in KLAS: Overall IT Services Firm. We have also been ranked top three Best in KLAS for HIT Implementation and Support for four years running (2015 / 2016, 2017, 2018 and 2019), Highest Rated Vendor in KLAS Implementation Services in the Select Category (July 2017) and #1 in KLAS for Epic Consulting in the Select Category (2016).

#### **CULTURE IS ALWAYS KING.**

We use the Predictive Index tool to successfully match our consultants with your needs to achieve alignment, team success and business objectives – and perform a Post Placement Review.

We also provide dedicated support with our ACE approach. Account Managers work with client leadership to ensure a smooth, successful project experience. Client Service Managers manage the work of consultants and ensure deliverables and client expectations are met. Executive leaders travel onsite regularly to meet with client leadership and consultant team.

### Relationships. Reliability. Results. Get in touch today.

#### WE ALWAYS DO RIGHT BY OUR CLIENTS.

We offer a complimentary, no obligation assessment and advisory workshop. We're so confident in the quality of our talent that we also offer a 2-week guarantee (for hours and travel).

#### HAVE MORE FUN, GET MORE DONE.

We've been rated one of the best places to work by Modern Healthcare. We're committed to finding the best consultants and retaining them by being a great employer. Our Happyology program provides concierge services, professional development and certification opportunities, internal training and mentoring to our consultants.

#### VAST NETWORK OF SUPER STARS.

Pivot Point is headquartered in Nashville, TN and is part of Vaco's 40 locations across the globe. With our vast network of healthcare and cross-functional specialists, we find talent with the right skill set and best culture fit for your business.

