

# Get the most value from your technology and data.

**We work with healthcare organizations at a “pivot point” in their business who need an experienced partner they can trust.**

Pivot Point Consulting, a Vaco company, is a KLAS ranked, consultant led healthcare consulting firm. We provide strategy and talent solutions for providers, payers and life sciences organizations – with 300 consultants serving over 75 clients across the U.S.

We’ve worked for leading systems and vendors so we understand your challenges, appreciate that every company is different and know what it takes to get things done.

## We invest in relationships and deliver reliability and results.

### **ALL-STAR TALENT.**

We are a KLAS ranked healthcare leader – Highest Rated Vendor in KLAS Implementation Services in the Select Category (July 2017) and #1 in KLAS for Epic Consulting in the Select Category (2016). Our certified consultants average 7-10+ years of clinical, revenue cycle and technical healthcare experience. We’ve held CIO, CTO and other leadership and operational roles at major healthcare organizations, government agencies and vendors.

### **IT’S ALL ABOUT YOU.**

We use the Predictive Index tool to successfully match our consultants with your needs to achieve alignment, team success and business objectives – and perform a Post Placement Review. We also provide dedicated support with our ACE approach. Account Managers work with client leadership to ensure a smooth, successful project experience. Client Service Managers manage the work of consultants and ensure deliverables and client expectations are met. Executive leaders travel onsite regularly to meet with client leadership and consultant team.

### **OUR PIVOT POINT PROMISE.**

To experience Pivot Point, we offer a complimentary, no obligation assessment and advisory perspective. And we’re so confident in the quality of our talent that we also offer a 2 week guarantee (for hours and travel).

### **ADVISORY SERVICES**

We architect and deliver strategic solutions.

### **IMPLEMENTATION & OPTIMIZATION SERVICES**

We augment and accelerate technology initiatives.

### **MANAGED SERVICES**

We free you up from day to day maintenance of IT and EHR operations so you can focus on strategic initiatives.

### **TALENT SOLUTIONS**

We find trusted, qualified resources to complement your team and grow your business.

### **HAVE MORE FUN, GET MORE DONE.**

We’ve been rated one of the Best Places to Work by Modern Healthcare. We’re committed to finding the best consultants and retaining them by being a great employer. Our Happyology program provides concierge services, professional development and certification opportunities, internal training and mentoring to our consultants.

### **VAST NETWORK OF SUPER STARS.**

Pivot Point is headquartered in Nashville, TN and is part of Vaco’s 40 locations across the globe. With our vast network of healthcare and cross-functional specialists, we find talent with the right skill set and best culture fit for your business.

**Relationships. Reliability. Results. Get in touch today.**

[pivotpointconsulting.com](http://pivotpointconsulting.com) | 800-381-9681