



Pivot Point Consulting, a Vaco Company brings unparalleled qualifications and commitment to working with safety net organizations such as rural hospitals, critical access hospitals (CAHs), federally qualified healthcare centers (FCHCs) and public health agencies.

We have a deep appreciation for their role and take pride in partnering with these vital providers to improve the health and well-being of vulnerable patients, populations and our communities. We are highly rated by our clients in **KLAS** surveys for our expertise and the value we bring to our work on strategic health IT projects.

## Our Qualifications

- Mission-driven health IT and operations experts
- Expertise in public health and safety net services
- Deep understanding of the financial and delivery challenges faced
- Knowledge of CMS, state regulatory and reporting requirements
- Vendor agnostic and work with **all** EHR systems: Allscripts, athenahealth, Centricity, CPSI, Nextgen, Epic, eCW, MEDITECH and more
- Flexible in our project structuring and pricing

## Our Services

- Strategic planning and assessment
- EHR and other system planning, implementation and optimization
- Project and portfolio management
- Legacy system data conversion and management
- Data & analytics
- IT systems assessment, selection and contracting
- Data security and privacy
- Epic Community Connect
- Merger and acquisitions
- Temporary and/or permanent IT staffing

**RELATIONSHIPS.  
RELIABILITY.  
RESULTS.**

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**Amy Fellows, MPH**, is a Senior Advisor and public health/public sector EHR planning and project management Subject Matter Expert (SME) at Pivot Point Consulting. Prior to joining Pivot Point, she served for 10 years as OCHIN's first Director of Epic Implementation, overseeing 20 installs across 50 sites, including FQHCs and health departments. In her consulting role, Amy advises safety net providers install and use of numerous EHRs (Epic, NextGen, Centricity and others). She is also a leader in the national OpenNotes movement, with a focus on vulnerable populations and safety net clinics. Amy is the Executive Director of Portland, Oregon-based We Can Do Better, a grassroots not-for-profit dedicated to healthcare for all.



**Laura Kreofsky, MHA, MBA, PMP** has worked with safety net providers throughout her career—including launching FQHC population health programs, and directing IT services for developmental disability and behavioral health treatment centers for a State Department of Health. She now leads Pivot Point Consulting's Advisory Services team with a focus on FQHCs, state and county health departments and critical access hospitals. Laura is a member of Delta Omega, Public Health Honor Society.

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**Highest Rated Vendor in KLAS**

**Implementation Services Select Category, July 2017**



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Your success is our job—and our passion. Call us for up to four hours of health IT assessment and advisory perspective at no cost and with no obligation. (800) 381-9681