

PROJECT MANAGEMENT & PMO

From setting up your PMO to providing skilled project managers, Pivot Point provides PMO strategy and planning, set up, policies and procedures, and Epic®, Cerner®, Siemens®, Allscripts®, MEDITECH®, McKesson®, GE Centricity®, NextGen®, CPSI®, MedHost®, athenahealth® and Facets® implementation management. Our Project Managers are experienced at diagnosing problems, resolving issues, validating project budgets, and getting problems corrected to keep projects on track.

IMPLEMENTATION

Get smart about your IT investments and augment your implementation experience with the Pivot Point Solution. Our seasoned implementers average over 10 years of experience in build, testing, training, go-live support, stabilization, optimization and upgrade. Our consultants are certified in Epic®, Cerner®, Siemens®, Allscripts®, MEDITECH®, McKesson®, GE Centricity®, NextGen®, CPSI®, MedHost®, athenahealth® and Facets® implementation management.

REVENUE CYCLE & CLINICAL OPTIMIZATION

Decrease AR days and increase cash flow through our revenue cycle assessments and workflow corrections, patient access data capture enhancement, clinical documentation analysis and denials management. Prepare for the expansion of value-based care through clinical optimization. Our solutions include application strategy, workflow enhancement, analytics and clinical data integrity assurance and implementation.

LIVESite TRAINING

LIVESite Training is an Epic Credentialed Training solution that can be tailored to your needs, offering credentialed training, training advisory experts and cost management solutions to support your objectives. We go beyond just staffing to partner with you in your areas of greatest need. Project management, strategy and planning, training leadership support, lesson plan review, staff engagement—our experts have multiple full-cycle EHR implementations under their belt to help you navigate your project and vendor relationships.

VALUE-BASED CARE

Understanding the impact of the transition to value-based care is uncharted territory for most providers. Pivot Point consultants work with you to identify the most appropriate way forward for your organization under new quality payment programs. We bring your clinical and financial systems together to help you balance revenue against costs as you work to drive better outcomes through more targeted, data-driven workflows. Adapt to short-term challenges and achieve long-term sustainability with a comprehensive value-based care transition plan.

GO-LIVE SUPPORT

Our experts have what it takes to ensure your go-live is a smooth and successful one. We offer go-live managers, support consultants or an entire team for your planning and cutover process management, final stage testing activities and much more.

STRATEGIC ADVISORY

In a world of increasingly complex healthcare technology, systems and data consumption, you need a strategic partner to guide the way. Pivot Point can help you navigate this complex environment with the development of relevant and pragmatic strategies, requirements definition and procurement of new systems. Additionally, our reputation as a leading implementer of Health Information Technologies is testament to our ability to help you implement these systems in the most effective and optimal manner.

POPULATION HEALTH

To manage the wellness of a given patient population, providers need a real-time, 360-degree view of patient data. Pivot Point consultants put their EHR and HIT data integration expertise to work to help you establish a well-rounded view of patient demographics and trends. That insight enables you to identify and engage high-cost, high-risk patients first. Improve outcomes by realigning resources in a way that proactively addresses care gaps and mitigates expensive, catastrophic events.

LEGACY SUPPORT

Your internal staff stays focused on new implementations while we manage your legacy systems and data. Our healthcare IT consultants deliver security, flexibility and resources to keep old systems running—and new ones moving ahead.

CLINICAL TRANSFORMATION

Pivot Point optimizes your patient data management workflow to deliver a clear view of patient care trends and what is influencing outcomes. High quality patient care requires clinical processes rooted in patient data analytics. Clinical optimization is your key to success in value-based care. We collaborate with you to build an IT environment that supports patient risk stratification and clinical practices that best promote the right care, for the right patient, at the right time.

PRIVACY & SECURITY

Pivot Point provides a range of services to support hospitals as they develop ways of protecting their critical data and information assets. These include HIPAA Risk and Security Audits, planning for and implementing technologies to enhance security, Disaster Recovery Plans and Technology procurement and implementation. We also offer CISO as a Service for organizations that cannot afford to hire their own executive.

REMOTE CONSULTANTS

Close the gap on IT talent needs and get the same great healthcare consulting firm know-how without any travel expense. Save money and reduce management headaches with remote, onsite part-time or blended options.



SERVICES

Project Management & PMO
Implementation
Optimization

- Clinical
- Revenue Cycle

LIVESite

- Training
- Go-Live Support
- Chart Conversion /
Abstraction

Strategic Advisory

- Advisory & Strategic
Planning
- Value-Based Care
- Population Health
- Clinical Transformation
- Revenue Cycle
Improvement
- Privacy & Security

Legacy Support

Remote Consultants

Permanent Placement

PRACTICES

Epic
Community Connect
Cerner
Siemens
AllScripts
MEDITECH
McKesson
GE Centricity
eClinicalWorks
NextGen
CPSI
MedHost
Athena
Facets

THE PIVOT POINT PROMISE

Relationships, reliability and results have always been the core of our culture—and our promise for the future. We stand behind the quality of our consultants with The Pivot Point Promise, a two-week Satisfaction Guarantee.

If a Pivot Point consultant fails to meet your expectations—you don't pay! All we ask in return is that you provide Pivot Point Consulting written notice within 14 days from the start date of the contract.

TWO-WEEK SATISFACTION GUARANTEE

Our two-week guarantee is a promise to be your trusted healthcare IT partner. We deliver the service your organization demands. Customer satisfaction is job #1—expectations are exceeded every day.



Ranked #1 in KLAS for Epic Consulting 2016, Select Category



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