



CASE IN POINT

“Pivot Point Consulting has consistently provided five-star consultants for my team. Their technical and creative genius far exceeded any and all of my expectations.”

– Manager of Revenue Cycle

**RELATIONSHIPS.
RELIABILITY.
RESULTS.**

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 pivotpointconsulting.com

REFINE THE REVENUE CYCLE PROCESS AND ENHANCE PATIENT EXPERIENCE

Health systems are being asked to find new solutions in everything from re-registration through documentation, discharge and beyond. Meanwhile, high quality patient care requires strong clinical processes, workflows and data.

Technology is the optimal enabler of long-term financial and clinical success. But what happens when new IT systems are implemented and nothing changes? Pivot Point consultants collaborate with you to refine system workflows and achieve the highest levels of software performance.

PIVOT POINT SOLUTION

Navigate changing reimbursement models and untangle the clinical conundrum by tapping into the deep knowledge of Pivot Point consultants. We deliver hands-on consulting to drive user adoption and boost return on investment for all your health IT systems.

REVENUE CYCLE OPTIMIZATION

Decrease AR days and increase cash flow through:

- Revenue cycle assessment and workflow corrections
- Patient access data capture enhancement
- Clinical documentation analysis
- Claims, denials and collections management
- Financial transparency through improved information flow

CLINICAL OPTIMIZATION

Focus your systems and prepare for the expansion of value-based care through:

- Clinical application strategy
- Clinical documentation workflow enhancement
- Analytics and clinical data integrity assurance/definitions
- Systems planning, requirements, selection and contracting
- Clinical systems implementation

SERVICES

Project Management & PMO
Implementation
Optimization

- Clinical
- Revenue Cycle

LIVESite

- Training
- Go-Live Support
- Chart Conversion /
Abstraction

Strategic Advisory

- Advisory & Strategic
Planning
 - Value-Based Care
 - Population Health
 - Clinical Transformation
 - Revenue Cycle
Improvement
 - Privacy & Security
- Legacy Support
Remote Consultants
Permanent Placement

PRACTICES

Epic
Community Connect
Cerner
Siemens
AllScripts
MEDITECH
McKesson
GE Centricity
eClinicalWorks
NextGen
CPSI
MedHost
Athena
Facets

RELATIONSHIPS. RELIABILITY. RESULTS.

OUR MISSION

To exceed expectations in providing excellent service, unexpected quality and outstanding value, for our client partners and employees.

OUR VISION

To be the partner of choice for healthcare organizations and consultants by building strong relationships, providing reliable solutions and resources, and always producing outstanding results for our clients. Relationships. Reliability. Results. It's who we are.

OUR PEOPLE

We believe that our most important asset is our client reputation and the key to building that reputation lies with each and every employee. We attract and retain the best and brightest employees by providing exceptional wages and world-class benefits. And our retention rate is among the highest in the industry—96.4%. Learn why we are recognized as one of the best places to work and one of the fastest growing consulting companies.

Ranked #1 in KLAS for Epic Consulting 2016, Select Category



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