



CASE IN POINT

“While aggressively staffing for our Epic implementation, Pivot Point proved to be a great partner in not only providing high quality and experienced resources, but also in providing our project team with the consultative guidance necessary to manage expectations and timelines.”
– Project Manager for Implementation

**RELATIONSHIPS.
RELIABILITY.
RESULTS.**

 (800) 381-9681
 (847) 379-5754

 info@pivotpointconsulting.com
 pivotpointconsulting.com

REALIZE THE FULL POTENTIAL OF YOUR SYSTEM IMPLEMENTATION

Healthcare technology is shifting. Legacy system replacements are common. Beyond these system implementation challenges, entirely new software requirements lay ahead. If new health IT system implementations fill your organization’s horizon, look to Pivot Point for strategic planning, thoughtful execution and ongoing guidance.

THE PIVOT POINT SOLUTION

Get smart about your IT investments and augment your implementation experience with the Pivot Point Solution. Our seasoned implementers average over 10 years of experience with multiple certifications. That’s why we understand unique organizational challenges – and know how to manage priorities while negotiating difficult conversations.

- **Certified** experts in Epic®, Cerner®, Siemens®, McKesson®, MEDITECH® and Allscripts®
- **Experienced** in build, testing, training, go-live support, stabilization, optimization and upgrade
- **Proven** plans that fit your organization to get the most out of your EHR system
- **Strong** knowledge of best practices, staffing analysis, structure and training
- **Comprehensive change** readiness assessments across all levels of your organization
- **Leading** tools, methodologies and knowledge share systems

WHO WE ARE

- Analysts & Application Coordinators
- Principal Trainers & Instructional Designers
- Credentialed Trainers
- Interface Analysts
- Report Writers
- Training Program Advisors
- Technical Support
- Go-Live Support
- Business Intelligence Analysts
- Project Managers
- Project Directors
- Interim CIO’s

Pivot Point consultants are the best in the industry—KLAS® ranked in Implementation Support and Staffing. Stay focused on your implementation goals with our leadership and staff guidance. Contact Pivot Point today.

SERVICES

Project Management & PMO
Implementation
Optimization

- Clinical
- Revenue Cycle
LIVESite

- Training
- Go-Live Support
- Chart Conversion /
Abstraction

Strategic Advisory

- Advisory & Strategic
Planning
 - Value-Based Care
 - Population Health
 - Clinical Transformation
 - Revenue Cycle
Improvement
 - Privacy & Security
Legacy Support
- Remote Consultants
Permanent Placement

PRACTICES

Epic
Community Connect
Cerner
Siemens
AllScripts
MEDITECH
McKesson
GE Centricity
eClinicalWorks
NextGen
CPSI
MedHost
Athena
Facets

RELATIONSHIPS. RELIABILITY. RESULTS.

OUR MISSION

To exceed expectations in providing excellent service, unexpected quality and outstanding value, for our client partners and employees.

OUR VISION

To be the partner of choice for healthcare organizations and consultants by building strong relationships, providing reliable solutions and resources, and always producing outstanding results for our clients. Relationships. Reliability. Results. It's who we are.

OUR PEOPLE

We believe that our most important asset is our client reputation and the key to building that reputation lies with each and every employee. We attract and retain the best and brightest employees by providing exceptional wages and world-class benefits. And our retention rate is among the highest in the industry—96.4%. Learn why we are recognized as one of the best places to work and one of the fastest growing consulting companies.

Ranked #1 in KLAS for Epic Consulting 2016, Select Category



5410 Maryland Way, Suite 460
Brentwood, TN 37027

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